

Non-Residential Community Counseling Services

Call For Proposal (CFP) Questions

1. Will payment for services be cost reimbursement, hourly or per diem?
 - *Fixed price, deliverable-based method of payment, paid one time in arrears following the completion of intake.*
2. Is there a limit on overhead or administrative costs?
 - *While there is not an established administrative/indirect rate for these services, the respondents should ensure that the budgets submitted offer adequate salaries and staffing to support quality programming.*
3. Will a federally negotiated or the current federal de minimis rate for overhead be allowed?
 - *While there is not an established administrative/indirect rate for these services, the respondents should ensure that the budgets submitted offer adequate salaries and staffing to support quality programming.*
4. Does one “unit” equal one completed intake only, or does it encompass the full 12-week counseling episode?
 - *One unit is a bundled rate and includes all services including intake, counseling and case management services provided.*
5. Is 122 admissions a funding cap, a target, or a guaranteed minimum?
 - *It would be the number of deliverable units that we anticipate contracting for under the fixed price contract.*
6. Is there reimbursement for unsuccessful engagement attempts or partial participation?
 - *Reimbursement for services occurs in the month following the intake completion. There is only one payment, however the respondent is expected to work to keep the family engaged throughout the duration of the case.*
7. Is outreach billable or are providers expected to absorb outreach costs within the intake rate?
 - *Outreach is not a billable service, that is bundled with the intake rate.*
8. Regarding NIRVANA, is there required training/certification? Who provides training?
 - *Yes, the Florida Network conducts monthly training on NIRVANA virtually.*

9. Is court testimony expected?

- *It can be if a case turns into a CINS Petition.*

10. Who is the current full-service provider in the circuit?

- *Children's Home Society.*

11. What is the expected implementation timeline post-award?

- *Services begin July 1, 2026.*

12. What are the expectations for transition & case handoffs?

- *The expectation is that the family would be notified of the change in provider. It is recommended that the case be closed and a referral would be made to the new provider in the area.*

13. Can you provide historical program data?

- *The data presented below is from Fiscal Year 24-25:*

○ Referrals by source

REFERRALS BY SOURCE	
Family	45%
School	30%
DJJ or Affiliated Programs	7%
Other Local Social Service Agency	4%
Self	4%
DCF or Affiliated Program	4%
Law Enforcement	3%
Court	3%

○ Completion rates

COMPLETION RATES	
Administrative Closure	1%
Complete Removed by Agency	0%
Completed No Referral	44%
Completed With After Care	20%
Completed With Referral	25%
Family Voluntarily Withdrew	9%
Incomplete Adjudicated Delinquent	0%
Incomplete Expelled	0%
Incomplete Ran Away	0%
Other	1%

○ Average length of stay

Average Length of Stay (days)	87
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○ Attendance improvement rates

- *Last year at discharge, more than 95% of community counseling youth were attending school regularly or completed a high school diploma or GED.*
- *At follow up, 94% of youth were attending school regularly or completed a high school diploma or GED.*

○ Demographic breakdown (race, ethnicity, language, geography)

<u>RACE</u>	
AfricanAmerican	40%
AlaskanNative	0%
AmericanIndian	0%
Asian	1%
NativeHawaiian	0%
NotSpecified	1%
White	58%
<u>ETHNICITY</u>	
Haitian	2%
Hispanic	28%
Jamaican	0%
NonHispanic	69%
NotSpecified	0%
<u>GENDER</u>	
Female	47%
Other	0%
Male	53%

COUNTY		
Alachua	177	2%
Baker	1	0%
Bay	268	3%
Bradford	2	0%
Brevard	85	1%
BROWARD	561	7%
Calhoun	1	0%
CHARLOTTE	114	1%
Citrus	158	2%
Clay	144	2%
Collier	38	0%
Columbia	49	1%
DADE	23	0%
DeSoto	43	1%
Duval	298	4%
ESCAMBIA	145	2%
Flagler	48	1%
Gadsden	3	0%
Gilchrist	1	0%
Glades	2	0%
Gulf	3	0%
Hamilton	5	0%
Hardee	18	0%
Hendry	31	0%
Hernando	1	0%
HIGHLANDS	104	1%
Hillsborough	536	7%
Indian River	44	1%
Jackson	6	0%
JEFFERSON	5	0%
LAKE	35	0%
Lee	181	2%
LEON	125	2%
Levy	2	0%
Madison	2	0%
Manatee	86	1%
Marion	132	2%
Martin	94	1%
Miami-Dade	649	8%
Monroe	131	2%
Nassau	49	1%
Okaloosa	19	0%
Okeechobee	16	0%
ORANGE	563	7%
Osceola	156	2%
Palm Beach	321	4%
Pasco	373	5%
Pinellas	437	6%
Polk	177	2%
PUTNAM	57	1%
Saint Lucie	123	2%
Saint-John's	120	2%
Santa Rosa	88	1%
Sarasota	311	4%
SEMINOLE	85	1%
ST. LUCIE	13	0%
Sumter	24	0%
Suwannee	50	1%
VOLUSIA	153	2%
Wakulla	35	0%
Washington	11	0%

- NIRVANA score change averages

DOMAIN	INITIAL	POST	CHANGE
Protective Factors	21.63	23.21	1.58
School	5.10	5.43	0.33
Employment	0.05	0.06	0.01
Peer Associations	1.41	1.49	0.08
Family/Living Arrangements	9.28	9.48	0.20
Mental Health/Suicidal Ideation/Trauma	1.85	1.88	0.03
Attitudes/Behaviors	2.60	2.84	0.24
Aggression	0.78	0.85	0.07
Skills	0.57	1.19	0.62
Static Risk Factors	1.23	1.21	-0.02
Dynamic Risk Factors	7.30	5.24	-2.06
Firearms	0.02	0.02	0.00
Schol	1.63	1.12	-0.51
Employment	0.08	0.07	-0.01
Peer Associations	0.63	0.50	-0.13
Family/Living Arrangements	1.38	1.23	-0.15
Alcohol & Drug Use	0.06	0.04	-0.02
Mental Health/Suicidal Ideation/Trauma	0.46	0.41	-0.05
Attitudes/Behaviors	0.58	0.38	-0.20
Aggression	0.32	0.22	-0.10
Skills	2.16	1.24	-0.92
Total Risk Factors	8.53	6.45	-2.08
ACE Score	1.79	1.77	-0.02

14. Court diversion rates

- *Court diversion rates are not applicable.*

15. Can a Respondent submit one application for multiple counties, provided we do a separate budget for each county?

- *The Florida Network is requesting a separate response per each service area.*

16. Will you award multiple contracts within a county?

- *No*

17. How frequently can a youth be admitted? Is it 1x per year or per contract period (2026-2030)?

- *There is no limit on the number of times a youth can be admitted for services.*

18. If a youth completes services (intake, participation in services through D/C and potential follow-up), can they be re-admitted, how is that determined?
- Yes
19. Can we complete our primary record in our own EMR and upload into NetMIS?
- *You can utilize an EMR, however it cannot be uploaded into NetMIS at this time.*
20. Can you provide a copy of NIRVANA Assessment tool?
- *The NIRVANA tool is accessed through the Florida Network NetMIS system and will be made available to successful respondent upon contract execution.*
21. Is any specific training required to administer the NIRVANA assessment tool? If so, what is the cost of the training?
- *The Florida Network conducts monthly training on NIRVANA virtually at no cost. Staff must also be trained in Motivation Interviewing techniques.*
22. Can the provider elect to provide services to a subpopulation? For example, only youth ages 11 -17 rather than 6 -17?
- No
23. What is the referral source? Is the provider responsible for sourcing all referrals?
- *The provider is expected to conduct continuous outreach and be a presence in the community, so individuals and other agencies know the resource is there. Referral sources can include, but not limited to family/parent, self-referral, schools, law enforcement, juvenile court, state and other community-based agencies.*
24. Who are the current providers in each service area?
- *You can visit the Florida Network website to obtain that information.*
25. Can we get clarification on the language for Osceola as one provider for County versus the other RFP?
- *The Network is seeking one provider for Non-Residential services in Osceola County. The other CFP lists multiple counties as these are demonstrated high-crime counties with greater service need.*
26. How did you determine the number of youth to be served?
- *This was determined through a combination of historical capacity and review of data metrics to determine need.*